

**Texas State Aquarium
Association**

*Consolidated Financial Statements
& Independent Auditors' Report*

**For the Year Ended
December 31, 2022**



GOWLAND, MORALES & SMITH, PLLC

Certified Public Accountants

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CERTIFICATE OF BOARD
APPROVAL OR DISAPPROVAL OF AUDIT REPORT
TEXAS STATE AQUARIUM ASSOCIATION

I, _____, Chairperson of the Finance Committee of the Board of Directors of Texas State Aquarium Association, do hereby certify that this accompanying audit report for fiscal year ended December 31, 2022 from Gowland, Morales & Smith PLLC, A Professional Limited Liability Company, was reviewed and _____ approved / _____ disapproved at a meeting of the Finance Committee held on the _____ day of _____, 2024.

Chairperson, Finance Committee

Date



GOWLAND, MORALES & SMITH, PLLC

Certified Public Accountants

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INDEPENDENT AUDITORS' REPORT

Board of Directors
Texas State Aquarium
Corpus Christi, Texas

Opinion

We have audited the accompanying consolidated financial statements of Texas State Aquarium Association (a nonprofit organization) and affiliates, which comprise the consolidated statements of financial position as of December 31, 2022, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Texas State Aquarium Association and affiliates as of December 31, 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Texas State Aquarium Association and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Texas State Aquarium Association's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Texas State Aquarium Association's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Texas State Aquarium Association's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Summarized Comparative Information

We have previously audited the Texas State Aquarium Association's 2021 consolidated financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated December 3, 2022. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2021, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Gowland, Morales & Smith, PLLC
Gowland, Morales & Smith, PLLC
Certified Public Accountants

Corpus Christi, Texas
February 29, 2024

FINANCIAL SECTION

TEXAS STATE AQUARIUM ASSOCIATION
 Consolidated Statements of Financial Position
 December 31, 2022 and 2021

	2022	2021
ASSETS		
Current Assets		
Cash and Cash Equivalents	\$ 7,067,198	\$ 9,559,225
Cash and Cash Equivalent - Donor Restricted	2,890,270	4,518,755
Investments:		
Without Donor Restrictions	5,305,591	5,034,677
Trade and Other Receivables	543,382	275,151
Inventories	-	41,353
Prepaid Assets	167,412	170,913
Total Current Assets	<u>15,973,853</u>	<u>19,600,074</u>
Pledges Receivable, Restricted to Purchase of Property and Equipment, Net	<u>5,894,233</u>	<u>9,619,014</u>
Endowment Assets		
Cash and Cash Equivalents	-	-
Investments	<u>4,361,148</u>	<u>4,867,845</u>
Total Endowment Assets	<u>4,361,148</u>	<u>4,867,845</u>
Property and Equipment		
Less: Accumulated Depreciation	(61,770,762)	(60,320,264)
Total Property and Equipment, Net	<u>68,323,502</u>	<u>59,120,736</u>
TOTAL ASSETS	<u>\$ 94,552,736</u>	<u>\$ 93,207,669</u>

The accompanying notes are an integral part of the financial statements.

TEXAS STATE AQUARIUM ASSOCIATION
 Consolidated Statements of Financial Position
 December 31, 2022 and 2021

	2022	2021
LIABILITIES AND NET ASSETS		
Current Liabilities		
Accounts Payable	\$ 1,178,569	\$ 410,228
Accrued Payables	1,413,177	1,208,404
Deferred Income	20,911	13,528
Notes Payable - Current	1,576,491	1,430,790
Total Current Liabilities	<u>4,189,148</u>	<u>3,062,950</u>
Long-Term Debt:		
Notes Payable	<u>3,860,413</u>	<u>9,093,388</u>
Total Liabilities	<u>8,049,561</u>	<u>12,156,338</u>
Net Assets:		
Without Donor Restrictions	81,668,435	79,388,841
With Donor Restrictions	4,834,740	1,662,490
Total Net Assets	<u>86,503,175</u>	<u>81,051,331</u>
TOTAL LIABILITIES AND NET ASSETS	\$ 94,552,736	\$ 93,207,669

The accompanying notes are an integral part of the financial statements.

TEXAS STATE AQUARIUM ASSOCIATION
Consolidated Statements of Activities
For the Year Ended December 31, 2022
With Summarized Information for the Year Ended December 31, 2021

	2022			2021
	Without Donor Restrictions	With Donor Restrictions	Totals	Summarized Totals
SUPPORT AND REVENUE				
Admissions	\$ 9,320,508	\$ -	\$ 9,320,508	\$ 9,148,452
Gift Shop Sales	1,137,670	-	1,137,670	1,211,652
Programs	3,979,782	-	3,979,782	6,475,678
Gifts and Donations	322,476	-	322,476	274,445
In-Kind Donations	123,916	-	123,916	96,521
Parking	425,338	-	425,338	577,654
Education Programs	320,662	-	320,662	118,091
Memberships	1,645,448	-	1,645,448	1,601,008
Concessions	180,876	-	180,876	2,473,701
Vending, Rentals & Other	1,136,543	-	1,136,543	4,958,595
Investment Income	493,231	-	493,231	527,896
Net Unrealized Gain/(Loss) in Investment	-	(675,570)	(675,570)	399,132
Restricted Donations	-	4,074,287	4,074,287	11,706,863
Net Assets Released From Restrictions	212,767	(212,767)	-	-
Total Support and Revenue	<u>19,299,217</u>	<u>3,185,950</u>	<u>22,485,167</u>	<u>39,569,688</u>
EXPENSES				
Program services				
Education	373,412	-	373,412	232,941
Curatorial	3,702,669	-	3,702,669	3,780,845
Other Program Services	6,560,300	-	6,560,300	7,575,885
Total Program Services	<u>10,636,381</u>	<u>-</u>	<u>10,636,381</u>	<u>11,589,671</u>
Supporting Services				
Management and General	2,500,951	13,700	2,514,651	2,469,685
Endowment & Reserve	49,356	-	49,356	50,790
Fundraising	427,711	-	427,711	410,380
Total Supporting Services	<u>2,978,018</u>	<u>13,700</u>	<u>2,991,718</u>	<u>2,930,855</u>
Total Operating Expenses (Before Depreciation & Gains/Losses)	<u>13,614,399</u>	<u>13,700</u>	<u>13,628,099</u>	<u>14,520,526</u>
Increase (Decrease) in Net Assets Before Depreciation & Gains/Losses	5,684,818	3,172,250	8,857,068	25,049,162
Depreciation Expense	(2,811,822)	-	(2,811,822)	(2,899,102)
Net Gain (Loss) on Disposal of Assets	<u>(593,402)</u>	<u>-</u>	<u>(593,402)</u>	<u>(52,745)</u>
Increase (Decrease) in Net Assets	2,279,594	3,172,250	5,451,844	22,097,315
NET ASSETS, Beginning of Year	<u>79,388,841</u>	<u>1,662,490</u>	<u>81,051,331</u>	<u>58,954,016</u>
NET ASSETS, End of Year	<u>\$ 81,668,435</u>	<u>\$ 4,834,740</u>	<u>\$ 86,503,175</u>	<u>\$ 81,051,331</u>

The accompanying notes are an integral part of the financial statements.

TEXAS STATE AQUARIUM ASSOCIATION
Consolidated Statements of Cash Flows
For the Years Ended December 31, 2022 and 2021

	<u>2022</u>	<u>2021</u>
Cash Flows From Operating Activities:		
Net Increase (Decrease) in Total Net Assets	\$ 5,451,844	\$ 22,097,315
Adjustments to Reconcile Net Increase in Total Net Assets		
to Cash Provided (Used) by Operating Activities:		
Noncash Revenues and Expenses Included in Net Income:		
Depreciation	2,811,822	2,899,102
Forgiveness of NMTC Loans	0	(9,900,050)
Loss on Sale of Fixed Assets	591,578	52,745
Net Unrealized (Gain)/Loss on Investments	675,570	(399,132)
Changes in Operating Assets & Liabilities:		
(Increase) Decrease in:		
Pledge & Other Receivables	3,456,550	(547,516)
Note Receivable	0	6,990,000
Inventory	41,353	(8,058)
Other Current Assets	3,501	5,853
Increase (Decrease) in:		
Accounts Payable and Accrued	973,114	741,674
Deferred Income	7,383	(11,472)
Net Cash Provided (Used) by Operating Activities	<u>14,012,715</u>	<u>21,920,461</u>
Cash Flows from Investing Activities:		
Proceeds from Sale of Investments	49,306	50,800
Purchase of Investments	(489,093)	(2,784,051)
Proceeds From Sale of Capital Assets	0	221,610
Capital Expenditures	(12,606,166)	(2,859,129)
Net Cash Provided (Used) by Investing Activities	<u>(13,045,953)</u>	<u>(5,370,770)</u>
Cash Flows From Financing Activities:		
Principal Payments on Debt	<u>(5,087,274)</u>	<u>(6,051,077)</u>
Net Cash Provided (Used) in Financing Activities	<u>(5,087,274)</u>	<u>(6,051,077)</u>
Net Increase (Decrease) in Cash	(4,120,512)	10,498,614
Cash and Cash Equivalents - Beginning of Year	14,077,980	3,579,366
Cash and Cash Equivalents - End of Year	<u>\$ 9,957,468</u>	<u>\$ 14,077,980</u>
Cash Detail:		
Cash & Cash Equivalents	\$ 7,067,198	\$ 9,559,225
Cash & Cash Equivalents - With Donor Restrictions	2,890,270	4,518,755
	<u>\$ 9,957,468</u>	<u>\$ 14,077,980</u>
Supplemental Data:		
Interest Paid	<u>\$ 259,044</u>	<u>\$ 512,482</u>

The accompanying notes are an integral part of the financial statements.

TEXAS STATE AQUARIUM ASSOCIATION
Consolidated Statement of Functional Expenses
For the Year Ended December 31, 2022

	Texas State Aquarium	Friends of TSA	Beverage Services	TSAA Total
Salaries	\$ 5,884,396	\$ -	\$ 2,055	\$ 5,886,451
Fringe Benefits	1,118,732	-	-	1,118,732
Contract Services	469,299	-	-	469,299
Advertising	847,372	-	-	847,372
Bank and Credit Card Fees	49,356	244	-	49,600
Building Occupancy	1,296,059	-	-	1,296,059
Concessions Expenses	47,686	-	7,439	55,125
Contributions	-	-	100,000	100,000
Dues & Subscriptions	70,950	-	-	70,950
Educational Programming	23,434	-	-	23,434
Equipment Charges	433,419	-	-	433,419
Fees, Permits & Royalties	507,301	-	13,441	520,742
Animal Care	387,013	-	-	387,013
Repairs & Maintenance	306,857	-	-	306,857
Supplies	228,307	-	210	228,517
Telephone	47,533	-	-	47,533
Travel	119,378	-	-	119,378
Printing & Postage	614,762	-	-	614,762
Skill Development	33,548	-	-	33,548
In-Kind Expenditures	83,916	-	-	83,916
Interest Expense	259,044	-	-	259,044
Professional Services	281,605	-	-	281,605
Other	56,102	-	2,685	58,787
Uniforms	48,555	-	-	48,555
Special Events	287,401	-	-	287,401
 Total Functional Expenses				
Before Depreciation & Gain/Losses	13,502,025	244	125,830	13,628,099
Depreciation	2,811,822	-	-	2,811,822
Loss on Disposal of Assets	593,402	-	-	593,402
 Total Functional Expenses	<u><u>\$ 16,907,249</u></u>	<u><u>\$ 244</u></u>	<u><u>\$ 125,830</u></u>	<u><u>\$ 17,033,323</u></u>

See Independent Auditor's Report on Supplementary Information.

TEXAS STATE AQUARIUM ASSOCIATION
Consolidated Statement of Functional Expenses
For the Year Ended December 31, 2021

	Texas State Aquarium	Friends of TSA	Beverage Services	TSAA Total
Salaries	\$ 6,263,059	\$ -	\$ -	\$ 6,263,059
Fringe Benefits	1,264,887	-	-	1,264,887
Contract Services	444,055	-	-	444,055
Advertising	876,152	-	-	876,152
Bank and Credit Card Fees	50,790	15,257	-	66,047
Building Occupancy	1,199,575	-	-	1,199,575
Concessions Expenses	691,453	-	21,104	712,557
Contributions	-	52,425	7,500	59,925
Dues & Subscriptions	63,812	-	-	63,812
Educational Programming	20,396	-	-	20,396
Equipment Charges	241,916	-	400	242,316
Fees, Permits & Royalties	603,179	-	32,287	635,466
Animal Care	274,168	-	-	274,168
Repairs & Maintenance	580,074	-	-	580,074
Supplies	217,580	-	630	218,210
Telephone	46,795	-	-	46,795
Travel	39,232	-	-	39,232
Printing & Postage	511,666	-	-	511,666
Skill Development	23,594	-	154	23,748
In-Kind Expenditures	96,521	-	-	96,521
Interest Expense	512,482	-	-	512,482
Professional Services	256,098	350	-	256,448
Other	13,497	-	6,366	19,863
Uniforms	42,525	-	-	42,525
Special Events	110,472	-	-	110,472
 Total Functional Expenses				
Before Depreciation & Gain/Losses	14,443,978	68,032	68,441	14,580,451
Depreciation	2,898,604	-	498	2,899,102
Loss on Disposal of Assets	52,745	-	-	52,745
 Total Functional Expenses	<u><u>\$ 17,395,327</u></u>	<u><u>\$ 68,032</u></u>	<u><u>\$ 68,939</u></u>	<u><u>\$ 17,532,298</u></u>

See Independent Auditor's Report on Supplementary Information.

**TEXAS STATE AQUARIUM ASSOCIATION
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2022 and 2021**

Note 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Activities

The Texas State Aquarium Association (the Aquarium) operates an aquarium facility located in Corpus Christi, Texas. The Aquarium is organized as a non-profit Texas corporation and qualifies as a tax-exempt organization under Code Section 501(c)(3) of the Internal Revenue Service Code. In addition to live marine exhibits, the Aquarium provides educational programs concerning marine habitats of the Texas Gulf Coast area. The Aquarium's primary revenues include admission fees, retail sales, and program fees. Other revenue sources include grants, gifts, and parking fees. TSAA Beverage Services Association ("TSAABSA"), a wholly-owned subsidiary of the Aquarium, operates as a liquor catering company for patrons of the Aquarium as well as the general public.

Friends of the Texas State Aquarium (FTSA) was organized in December 2014 by the Aquarium as a Texas Nonprofit Corporation to facilitate the construction of a new facility for use by the Aquarium. Both organizations are under common control, since board members of the Aquarium comprise a majority of the Board of Trustees of FTSA and, accordingly, are combined in these financial statements.

Basis of Accounting

The financial statements are prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Under the accrual basis of accounting, revenues are recorded as earned and expenses are recorded at the time liabilities are incurred.

Basis of Consolidation

The consolidated financial statements as of and for the year ended December 31, 2022 and 2021, include the accounts of The Aquarium, the TSAABSA and FTSA (collectively, "the Aquarium"). All significant inter-organizational transactions and balances have been eliminated.

TEXAS STATE AQUARIUM ASSOCIATION
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2022 and 2021

Financial Statement Presentation

On August 18, 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2016-14, *Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities*. The Organization implemented this new standard for the year ended December 31, 2019.

Under ASU No. 2016-14, the Organization is required to report net assets and changes in net assets in two classes that are based upon the existence or absence of restrictions on use that are placed by its donors, as follows:

- Net Assets Without Donor Restrictions – These resources are available to support operations. The only limits on the use of these net assets are the broad limits resulting for the nature of the organization, the environment in which it operates, the purposes specified in its corporate documents and its application of tax-exempt status, and any limits resulting from contractual agreements with creditors and other that are entered into in the course of its operations.
- Net Assets With Donor Restrictions – These resources are restricted by a donor for use for a particular purpose or in a particular future period. Some donor-imposed restrictions are temporary in nature, and the restriction will expire when the resources are used in accordance with the donor's instructions or when the stipulated time has passed. Other donor-imposed restrictions are perpetual in nature; the organization must continue to use the resources in accordance with the donor's instructions.

When a donor's restriction is satisfied, either by using the resources in the manner specified by the donor or by the passage of time, the expiration of the restriction is reported in the financial statements by reclassifying the net assets from net assets with donor restrictions to net assets without donor restrictions. Net assets restricted for acquisition of building or equipment are reported as net assets with donor restrictions until the specified asset is placed in service by the organization, unless the donor provides more specific directions about the period of its use.

Capitalization Policy

Purchases of \$2,500 and an estimated useful life span of greater than one year are capitalized. Any purchases of less than \$2,500 are expensed.

**TEXAS STATE AQUARIUM ASSOCIATION
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2022 and 2021**

Allowance for Doubtful Accounts

In the opinion of management, substantially all receivables are collectible in full; therefore, no allowance for doubtful accounts is provided.

Advertising Costs

Advertising costs are expensed as incurred. Total advertising expense for the years ended December 31, 2022 and 2021 was \$847,372 and \$876,152, respectively.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Federal Income Taxes

The Aquarium, TSAABSA and FTSA are exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. However, income from certain activities not directly related to the Aquarium's tax-exempt purpose is subject to taxation as unrelated business income. In addition, the Aquarium and FTSA qualify for the charitable contribution deduction under Section 170(b)(1)(A) and have been classified as organizations other than a private foundation under Section 509(a)(2). As of December 31, 2022 and 2021, there were no material uncertain tax positions.

Cash and Cash Equivalents

Cash and cash equivalents include all monies in financial institutions and highly-liquid investments with maturity dates of less than three months.

TEXAS STATE AQUARIUM ASSOCIATION
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2022 and 2021

Investments

Investments are carried at fair value, which is based on quoted market prices at December 31, 2022 and 2021.

	2022	2021
Without Donor Restrictions		
Cash/Money Accounts	\$ 5,293,091	\$ 5,022,177
Certificates of Deposit/ Equivalents	12,500	12,500
	<u><u>\$ 5,305,591</u></u>	<u><u>\$ 5,034,677</u></u>
With Donor Restrictions		
Capital Campaign - Cash/ Money Accounts	\$ 11,073	\$ 11,317
Endowment - Cash/ Money Accounts	636,626	976,919
Endowment - Stock Equities	296,546	528,980
Endowment - Stock Funds	778,988	1,331,085
Endowment - Bond Funds	572,800	627,700
Endowment - Exchange Traded Funds	<u><u>2,076,188</u></u>	<u><u>1,403,161</u></u>
Total	<u><u>\$ 4,372,221</u></u>	<u><u>\$ 4,879,162</u></u>

Revenue and Revenue Recognition

The Organization recognizes revenue from ticket sales at the time of admission. Membership dues, which are not refundable, are comprised of an exchange element based on the value of the benefits provided, and a contribution element for the difference between the total dues paid and the exchange element. The Organization recognizes the exchange portion and the contribution portion immediately. The Organization records special events revenue equal to the fair value of the direct benefits to donors, and contribution income from the excess received when the event takes place.

Contributions

Contributions received are recorded as Without Donor Restrictions and With Donor Restrictions depending on the existence of any donor restrictions. All donor-restricted support is reported as an increase in With Donor Restricted net assets. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), With Donor Restricted net assets are reclassified to Without Donor Restricted net assets and reported in the Statement of Activities as net assets released from restrictions.

TEXAS STATE AQUARIUM ASSOCIATION
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2022 and 2021

Promises to Give

The Aquarium receives pledges, or promises to give, for contributions extending over several years. Contributions are recognized when the donor makes a promise to give to the Aquarium that is, in substance, unconditional. Donor-restricted promises to give are reported as increases in With Donor Restrictions net assets. When a restriction expires, With Donor Restrictions net assets are reclassified to Without Donor Restrictions net assets and shown as net assets released from restrictions. The Aquarium uses the allowance method to determine uncollectible, unconditional pledges receivable. The allowance is based on prior years' experience and management's analysis of specific pledges made. Conditional promises to give are recognized only when the condition on which they depend are substantially met and the promises become unconditional.

Unconditional promises to give as of December 31, 2022 and 2021 are due as follows:

	2022	2021
Pledges Receivable	\$ 6,204,456	\$ 10,125,278
Less: Allowance for Uncollectible		
Promises Receivable	(62,045)	(101,253)
Unamortized Discount	<u>(248,178)</u>	<u>(405,011)</u>
 Total Unconditional Promises to Give, Net	 <u>\$ 5,894,233</u>	 <u>\$ 9,619,014</u>
 Amounts Due in:		
Less Than One Year	\$ 350,000	\$ 350,000
One to Four Years, Net of Discount	<u>5,544,233</u>	<u>9,269,014</u>
 Total Unconditional Promises to Give, Net	 <u>\$ 5,894,233</u>	 <u>\$ 9,619,014</u>

Unconditional promises to give receivable due in more than one year are discounted at 4.0% for 2022 and 4.0% for 2021.

**TEXAS STATE AQUARIUM ASSOCIATION
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2022 and 2021**

Contributed Services

The Aquarium received an estimated 19,452 hours of donated services during the year ended December 31, 2022 and 19,335 hours during the year ended December 31, 2021. A significant amount of those donated services are not reflected in the financial statements because they do not meet the criteria for recognition of such volunteer efforts under SFAS No. 116. Volunteer services of a specialized nature are valued at estimated market values and are recorded at the time of contribution. Other contributions of services or materials are recorded at estimated market value at the time of contribution. For the years ended December 31, 2022 and 2021, the Aquarium recognized \$66,687 and \$189,664 respectively, for donated services. The amounts are included in unrestricted support and expense.

Inventories

Inventories consist of concession items and are stated at the lower of cost or market determined by the first-in first-out method.

Membership Fees

The Aquarium sells annual memberships entitling the purchaser to unlimited admission during the year as well as discounts on gifts and special events. Fees for memberships are recognized as revenue in the period to which they relate.

Property and Equipment

Property and equipment are recorded at cost as of the date of acquisition, except for certain donated items. Donations of property and equipment are recorded as support at their estimated fair value. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted support. The Aquarium reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. At that time, the Aquarium reclassifies temporarily restricted net assets to unrestricted net assets. Property and equipment are depreciated using the straight-line method over the estimated useful life of the asset.

Note 2 - FUNCTIONAL ALLOCATION OF EXPENSES

The costs of providing various programs and supporting services have been summarized on a functional basis. Accordingly, certain costs have been allocated among the program and supporting services benefited.

TEXAS STATE AQUARIUM ASSOCIATION
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2022 and 2021

Note 3 - WITH DONOR RESTRICTIONS NET ASSETS

With Donor Restrictions net assets are available for the following purposes:

	<u>2022</u>	<u>2021</u>
To Provide Educational Activities	\$ -	\$ 24,707
To Support the Texas State Aquarium Library	-	18,014
Gloria Hicks Endowment (Interest)	22,295	21,786
Hurricane Harvey Staff Relief	-	55,109
Texas State Aquarium Endowment (Appreciation)	490,809	616,813
To Provide for Curatorial Program Services	531,990	531,990
Construction of Center for Conservation	3,638,527	201,992
Use of Land and Building	151,119	-
TSAA Restricted	-	97,729
Friends of TSA Restricted	-	(1,690)
 Total	 <u>\$ 4,834,740</u>	 <u>\$ 1,566,450</u>

Aquarium's Endowment

The Aquarium's endowment consists of individual funds established for a variety of purposes. Its endowment includes both donor-restricted funds and funds designated by the Board of Trustees to function as endowments. As required by generally accepted accounting principles, net assets associated with endowment funds, including any funds designated by the Board of Trustees to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

The Board of Trustees of the Aquarium has interpreted the Texas Prudent Management of Institutional Funds Act (TPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Aquarium classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Aquarium in a manner consistent with the standard of prudence prescribed by TPMIFA. In accordance with TPMIFA, the Aquarium considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: (1) the duration and preservation of the various funds, (2) the purposes of the donor-restricted endowment funds, (3) general economic conditions, (4) the possible effect of inflation and deflation, (5) the expected total return from income and

**TEXAS STATE AQUARIUM ASSOCIATION
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2022 and 2021**

the appreciation of investments, (6) other resources of the Aquarium, and (7) the Aquarium's investment policies.

Investment Return Objectives, Risk Parameters and Strategies. The Aquarium has adopted investment policies, approved by the Board of Trustees, for endowment assets that can be used to provide a predictable stream of funding to programs supported by its endowment funds while also maintaining the purchasing power of those endowment assets over the long-term. Accordingly, the investment process seeks to achieve an after-cost total real rate of return, including investment income as well as capital appreciation, which exceeds an annual distribution with acceptable levels of risk. Endowment assets are invested in a well-diversified asset mix, which includes equity and debt securities, that is intended to result in a consistent inflation-protected rate of return that has sufficient liquidity to make an annual distribution, while growing the funds if possible. Therefore, the Aquarium expects its endowment assets, over time, to produce an average rate of return. Actual returns in any given year may vary. Investment risk is measured in terms of the total endowment fund; investment assets and allocation between asset classes and strategies are managed to not expose the fund to unacceptable levels of risk.

Spending Policy. The nature of the endowment fund is that the corpus is to remain invested in perpetuity, and managed by the TSA Investment Committee, under the governance of the TSA Executive Committee. Based on the desire to increase the size of the endowment, every effort will be made to reinvest earned income until such time as the Trustees feel the endowment has reached a certain minimum level. Capital appreciation, or gain in the fund will remain as part of the fund corpus.

On an annual basis, the TSA staff and Executive Committee evaluates current needs and cash flow projections, and may make recommendations in terms of dispersal of earnings. A decision to utilize the annual earned income may be made by a majority vote of the Executive Committee. Any decision to use any of the fund in addition to a given years earned income needs the approval of the majority of the Trustees.

TEXAS STATE AQUARIUM ASSOCIATION
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2022 and 2021

Endowment Net Asset Composition by Type of fund as of December 31, 2022 is as follows:

	Without Donor Restrictions	With Donor Restrictions	Total Net Endowment Assets
Donor-Restricted Endowment Funds:			
TSA Endowment Fund	\$ -	\$ 3,266,844	\$ 3,266,844
Gloria Hicks Endowment Fund	- -	85,995	85,995
Board-Designated Endowment Funds	547,570	-	547,570
Total Funds	\$ 547,570	\$ 3,352,839	\$ 3,900,409

Changes in endowment net assets as of December 31, 2022 are as follows:

	Without Donor Restrictions	With Donor Restrictions	Total Net Endowment Assets
Endowment Net Assets, Beg. of Year	\$ 523,518	\$ 3,906,071	\$ 4,429,589
Contributions	24,052	10,000	34,052
Investment Income		171,598	171,598
Investment Expense		(49,356)	(49,356)
Education Programs Expense		-	-
Net Appreciation (Depreciation)		(685,474)	(685,474)
Amounts Appropriated for Expenditure		-	-
Endowment Net Assets, End of Year	\$ 547,570	\$ 3,352,839	\$ 3,900,409

In 2009, the Board of Trustees approved yearly 20% allocations of unrestricted donations to an Endowment fund within the category of Without Donor Restrictions. The endowment allocation for 2022 was \$24,052 and is reported as a Board-designated endowment fund within the Without Donor Restrictions category.

Endowment Net Asset Composition by Type of Fund as of December 31, 2021 is as follows:

	Without Donor Restrictions	With Donor Restrictions	Total Net Endowment Assets
Donor-Restricted Endowment Funds:			
TSA Endowment Fund	\$ -	\$ 3,820,585	\$ 3,820,585
Gloria Hicks Endowment Fund	- -	85,486	85,486
Board-Designated Endowment Funds	523,518	-	523,518
Total Funds	\$ 523,518	\$ 3,906,071	\$ 4,429,589

TEXAS STATE AQUARIUM ASSOCIATION
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2022 and 2021

Changes in endowment net assets as of December 31, 2021 are as follows:

	Without Donor Restrictions	With Donor Restrictions	Total Net Endowment Assets
Endowment Net Assets, Beginning of Year	\$ 476,724	\$ 3,371,583	\$ 3,848,307
Contributions	46,794	15,250	62,044
Investment Income	-	570,028	570,028
Investment Expense	-	(50,790)	(50,790)
Education Programs Expense	-	-	-
Net Appreciation (Depreciation)	-	-	-
Amounts Appropriated for Expenditure	-	-	-
Endowment Net Assets, End of Year	\$ 523,518	\$ 3,906,071	\$ 4,429,589

In 2009, the Board of Trustees approved yearly 20% allocations of unrestricted donations to an Endowment Fund within the category of Without Donor Restrictions. The endowment allocation for 2021 was \$46,794 and is reported as a Board-designated endowment fund with the Without Donor Restricted category.

Funds with Deficiencies. From time to time, the fair value of assets associated with donor-restricted endowment funds may fall below the level that the donor or TPMIFA requires the Aquarium to retain as a fund of perpetual duration. Deficiencies of this nature are reported in Without Donor Restricted net assets. Deficiencies result from unfavorable market fluctuations. There were no deficiencies at December 31, 2022 or 2021.

Note 4 - NET ASSETS RELEASED FROM RESTRICTIONS

Net assets were released from donor restrictions by incurring expenses, satisfying the restricted purposes by donors as follows:

	2022	2021
Educational Activities	\$ -	\$ 12,616
Gloria Hicks Endowment	50	115
Construction of Center for Conservation	(22,569)	2,346,996
Use of Land and Building	-	2,866,920
TSA Endowment Investment Expense	49,305	50,675
Hurricane Harvey Relief - Staff Assistance	-	4,000
Sheltered Venue Operators Grant	-	6,553,024
Curatorial Program Services	185,981	290,315
Total	\$ 212,767	\$ 12,124,661

**TEXAS STATE AQUARIUM ASSOCIATION
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2022 and 2021**

Note 5 - PROPERTY AND EQUIPMENT

Presentation of Building

The Aquarium constructed its primary operating facility for approximately \$24.2 million. The City of Corpus Christi, Texas (the City) provided approximately \$11 million of support to the Aquarium in exchange for title to the building. In addition, the City purchased land valued at approximately \$2 million from third parties for the benefit of the Aquarium. The City will provide the facility to the Aquarium at no cost for a period of thirty years. The Aquarium is responsible for all expenses relating to operating, maintaining, and insuring the building. The Aquarium characterizes the \$13 million in support provided by the City as an unconditional promise to give the use of long-lived assets. The contribution made by the City is reported in the financial statements as land and building and amortized over thirty years with the net value treated as a temporarily restricted asset. The remaining value of the building is carried at original cost and is being depreciated over a thirty-year life.

Presentation of Certain Other Assets

On March 1, 1996, the City issued \$4,400,000 in Combination Tax and Texas State Aquarium Revenue Certificates of Obligation. In exchange for proceeds from the issue, the City assumed title to a portion of land the Mobile Aquarium, the Wildlife Rescue Center, and the Turtle Exhibit. The Aquarium leased these items from the City and agreed to repay the bond amounts issued by the City, to continue to operate the exhibits and maintain the property.

The Aquarium characterizes the full amount of the bonds issued as a note payable to the City. The exchanged assets remain on the Aquarium's books as capital lease assets.

Presentation of Parking Facility

The Aquarium and City agreed to make Improvements to land adjoining the Aquarium to provide parking for visitors. The Aquarium agreed to repay bonds issued by the City for improvements and entered into a 5-year lease agreement to operate the parking facilities. The lease provides for annual payments of principal and interest plus fifty percent of the revenues exceeding \$400,000. The Aquarium characterized the parking lot improvements as a note payable to the City. The parking lot improvements are carried on the Aquarium's books at original cost.

TEXAS STATE AQUARIUM ASSOCIATION
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2022 and 2021

The following is a summary of property and equipment as of December 31, 2022 and 2021:

	2022	2021
Land	\$ 3,569,593	\$ 3,569,593
Building	99,122,662	99,295,193
Parking Facility	1,648,764	1,648,764
Furniture and Equipment	1,416,839	1,349,327
Machinery and Tanks	4,162,788	3,784,993
Exhibits	5,754,795	6,854,946
Construction in Progress	14,297,916	2,810,877
Other	120,907	127,307
Total	130,094,264	119,441,000
Less Accumulated Depreciation/Amortization	61,770,762	60,320,264
Total	\$ 68,323,502	\$ 59,120,736

Depreciation/Amortization expense is computed on a straight-line basis over the estimated useful lives or lease term of the assets amounted to \$2,811,822 and \$2,899,102 respectively, for 2022 and 2021. Useful lives/lease terms are as follows:

Land (Amortization)	30 years
Buildings	20 - 30 years
Parking Facility	19 years
Furniture and Equipment	10 years
Office Equipment	5 years
Machinery and Tanks	10 - 20 years
Exhibits	10 years
Animal and Other	5 years

**TEXAS STATE AQUARIUM ASSOCIATION
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2022 and 2021**

Note 6 - LINE OF CREDIT

The Aquarium has a construction bridge loan available with The Ed Rachal Foundation of up to \$30,000,000 to provide financing for the construction, furniture, and fixtures including exhibits cost for construction projects. As of December 31, 2022, \$5,423,898 was outstanding on this line of credit. As of December 31, 2021, \$10,524,178 was outstanding on this line of credit.

The interest rate at December 31, 2022 was 2.82% with the line of credit maturity of April 1, 2032.

2023	\$ 1,576,491
2024	1,621,528
2025	1,167,850
2026	558,029
2027 and Beyond	<hr/> \$ <hr/> <u>4,923,898</u>

Note 7 - RETIREMENT PLAN

The Aquarium sponsors a Section 403 (b) salary reduction retirement plan that covers all full-time employees employed on a regular basis and certain regular part-time employees. For those eligible employees who elect to contribute to the plan, the Aquarium will match 100% of the employee's contribution, up to a maximum of 5% of base earnings. Employees may contribute up to \$19,500 per year (26,000 per year if employee is age 50 or over).

The vesting plan provides for 100% vesting after one year of regular full-time or eligible regular part-time employment. The vesting schedule applies only to the matching funds contributed by the Aquarium, and not to the employees' contributions. Contributions by the Aquarium to the plan amounted to \$156,312 and \$173,596 for 2022 and 2021, respectively.

Note 8 - FAIR VALUE MEASUREMENTS

The Aquarium's assets and liabilities reported at fair value are valued using a hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy defines three levels of inputs, giving the highest priority to unadjusted quoted prices in active markets for identical assets and liabilities and the lowest priority to unobservable inputs.

TEXAS STATE AQUARIUM ASSOCIATION
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2022 and 2021

The Aquarium uses the following hierarchical disclosure framework:

Level 1 - Measurement based upon quoted prices for identical assets in an active market as of the reporting date.

Level 2 - Measurement based upon marketplace inputs other than Level 1 that are observable, either directly or indirectly, such as quoted prices in active markets for similar assets or liabilities, quoted prices for identical or similar assets or liabilities in inactive markets, or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3 - Measurement based on the Aquarium's assumptions about a hypothetical marketplace because observable market inputs are not available as of the reporting date.

The Aquarium uses appropriate valuation techniques based on the available inputs to measure the fair values of its assets and liabilities. When available, the Aquarium measures fair value using Level 1 inputs because they generally provide the most reliable evidence of fair value. Level 3 inputs have the lowest priority.

The following tables set forth by level within the fair value hierarchy, the Aquarium's assets measured at fair value on a recurring basis as of December 31, 2022:

<u>INVESTMENTS</u>	2022			
	Level 1	Level 2	Level 3	Total
Without Donor Restrictions:				
Cash / Money Accounts	\$ 5,293,091	\$ -	\$ -	\$ 5,293,091
Certificates of Deposit/ Equivalent	<u>12,500</u>	<u>-</u>	<u>-</u>	<u>12,500</u>
Total Investments	<u>\$ 5,305,591</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 5,305,591</u>
With Donor Restrictions:				
Cash / Money Accounts - Cap. Campaign	\$ -	\$ -	\$ -	\$ -
Cash / Money Accounts - Endowment	563,115	-	-	563,115
Stock Equities	296,546	-	-	296,546
Stock Funds	572,800	-	-	572,800
Bond Funds	778,988	-	-	778,988
Exchange Traded Funds	<u>2,076,187</u>	<u>-</u>	<u>-</u>	<u>2,076,187</u>
Total Investments	<u>\$ 4,287,636</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 4,287,636</u>

TEXAS STATE AQUARIUM ASSOCIATION
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2022 and 2021

Note 9 - SUBSEQUENT EVENTS

The organization has evaluated subsequent events through February 29, 2024, which is the date the consolidated financial statements were available to be issued. The consolidated financial statements include all events or transactions, including estimates, required to be recognized in accordance with generally accepted accounting principles. Management and those charged with governance have determined that there are not subsequent events that require additional disclosure.

Note 10 - CONCENTRATION OF CREDIT RISK

The Aquarium, TSAABSA and FTSA maintain operating cash in four financial institutions. The balances, at times, may exceed federally insured limits. At December 31, 2022 the cash in bank balances exceeded the FDIC by \$9,357,468. At December 31, 2021, the cash in bank balances exceeded the FDIC by \$14,714,367. Credit risk on financial assets with banking institutions is managed by dealing with institutions with good credit ratings. No losses were incurred during 2022 or 2021.

Note 11 - LIQUIDITY

Texas State Aquarium Association has \$15,973,853 of financial assets available within one year of the balance sheet date to meet cash needs for general expenses consisting of cash and cash equivalents of \$9,957,468; Investments of \$5,305,591 and Receivables of \$543,382. Most of these financial assets are not subject to donor or other contractual restrictions that make them unavailable for general expenses within one year of the balance sheet date. The Organization has a goal to maintain financial assets, which consist of cash and investments, on hand to meet 60 days of normal operating expenses, which are, on average, approximately \$2,370,250. The Organization has a policy to structure its financial assets to be available as its general expenses, liabilities, and other obligations come due. Texas State Aquarium Association has an average daily cash flow of \$50,752 generated by Admission, programs, memberships and concessions. In addition, as part of its liquidity, management of the Organization invests cash in excess of daily requirements in various short-term investments, including Money Market accounts and other short-term investments.

SUPPLEMENTARY INFORMATION



GOWLAND, MORALES & SMITH, PLLC

Certified Public Accountants

555 N. Carancahua, Suite 1040
Corpus Christi, TX 78401
Telephone: (361) 993-1000
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INDEPENDENT AUDITORS' REPORT ON
SUPPLEMENTARY INFORMATION

Board of Directors
Texas State Aquarium
Corpus Christi, Texas

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The supplementary information on pages 40 and 41 is presented for purposes of additional analysis and is presented to highlight certain information in the consolidated financial statements, and is not a required part of those financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Gowland, Morales & Smith, PLLC
Certified Public Accountants

Corpus Christi, Texas
February 29, 2024

TEXAS STATE AQUARIUM ASSOCIATION
 Consolidating Statements of Financial Position
 December 31, 2022
 With Summarized Information at December 31, 2021

	2022			
	Texas State Aquarium	Friends of TSA	TSAA Beverage Services	Elimination
ASSETS				
Current Assets				
Cash and Cash Equivalents	\$ 7,064,168	\$ -	\$ 3,030	\$ -
Cash and Cash Equivalents - With Donor Restrictions	2,879,197	11,073	-	-
Investments:				
Without Donor Restrictions	5,293,091	-	12,500	-
Trade and Other Receivables	543,382	-	-	-
Inventories	-	-	-	-
Prepaid Assets	<u>167,412</u>	-	-	-
Total Current Assets	<u>15,947,250</u>	<u>11,073</u>	<u>15,530</u>	-
Pledges Receivable, restricted to purchase of property and equipment, net	5,894,233	-	-	-
Endowment Assets				
Cash and Cash Equivalents	-	-	-	-
Investments	<u>4,361,148</u>	-	-	-
Total Endowment Assets	<u>4,361,148</u>	-	-	-
Property and Equipment	130,094,264	-	-	-
Less: Accumulated Depreciation	<u>(61,770,762)</u>	-	-	-
Total Property and Equipment, Net	<u>68,323,502</u>	-	-	-
TOTAL ASSETS	<u>\$ 94,526,133</u>	<u>\$ 11,073</u>	<u>\$ 15,530</u>	<u>\$ -</u>
LIABILITIES AND NET ASSETS				
Current Liabilities				
Accounts Payable	\$ 1,178,569	\$ -	\$ -	\$ -
Accrued Payables	1,413,177	-	-	-
Deferred Income	20,911	-	-	-
Notes Payable - Current	<u>1,576,491</u>	-	-	-
Total Current Liabilities	<u>4,189,148</u>	-	-	-
Long-Term Debt:				
Notes Payable	<u>3,847,407</u>	<u>13,006</u>	-	-
Total Liabilities	<u>8,036,555</u>	<u>13,006</u>	-	-
Net Assets:				
Without Donor Restrictions	81,668,435	-	-	-
With Donor Restrictions	<u>4,819,318</u>	<u>(1,933)</u>	<u>17,355</u>	-
Total Net Assets	<u>86,487,753</u>	<u>(1,933)</u>	<u>17,355</u>	<u>\$ -</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 94,524,308</u>	<u>\$ 11,073</u>	<u>\$ 17,355</u>	<u>\$ -</u>

See Independent Auditor's Report on Supplementary Information.

<u>2022</u>	<u>2021</u>
Total	Summarized Totals

\$ 7,067,198	\$ 9,559,225
2,890,270	4,518,755

5,305,591	5,034,677
543,382	275,151
-	41,353
<u>167,412</u>	<u>170,913</u>
15,973,853	19,600,074

5,894,233	9,619,014
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<u>4,361,148</u>	<u>4,867,845</u>
4,361,148	4,867,845

130,094,264	119,441,000
<u>(61,770,762)</u>	<u>(60,320,264)</u>
<u>68,323,502</u>	<u>59,120,736</u>

<u>\$ 94,552,736</u>	<u>\$ 93,207,669</u>
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\$ 1,178,569	\$ 410,228
1,413,177	1,208,404
20,911	13,528
<u>1,576,491</u>	<u>1,430,790</u>
4,189,148	3,062,950

<u>3,860,413</u>	<u>9,093,388</u>
<u>8,049,561</u>	<u>12,156,338</u>

81,668,435	79,388,841
<u>4,834,740</u>	<u>1,662,490</u>
<u>86,503,175</u>	<u>81,051,331</u>

<u>\$ 94,552,736</u>	<u>\$ 93,207,669</u>
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TEXAS STATE AQUARIUM ASSOCIATION
Consolidating Statement of Activities
For the Year Ended December 31, 2022
With Summarized Information for the Year Ended December 31, 2021

	2022			
	Texas State Aquarium	Friends of TSA	TSAA Beverage Services	Eliminations
SUPPORT AND REVENUE				
Admissions	\$ 9,320,508	\$ -	\$ -	\$ -
Gift Shop Sales	1,137,670	-	-	-
Programs	3,979,782	-	-	-
Gifts and Donations	322,476	-	-	-
In-Kind Donations	123,916	-	-	-
Parking	425,338	-	-	-
Education Programs	320,662	-	-	-
Memberships	1,645,448	-	-	-
Concessions	136,420	-	44,456	-
Vending, Rentals & Other	1,135,787	-	756	-
Investment Income	492,987	-	244	-
Net Unrealized Gain/(Loss) on Investments	(675,570)	-	-	-
Restricted Donations	4,074,287	-	-	-
Net Assets Released From Restrictions	-	-	-	-
Total Support and Revenue	22,439,711	-	45,456	-
EXPENSES				
Program Services				
Education	373,412	-	-	-
Curatorial	3,702,669	-	-	-
Other Program Services	6,434,470	-	125,830	-
Total Program Services	10,510,551	-	125,830	-
Supporting Services				
Management and General	2,514,407	244	-	-
Endowment & Reserve	49,356	-	-	-
Fundraising	427,711	-	-	-
Total Supporting Services	2,991,474	244	-	-
Total Operating Expenses (Before Depreciation & Gain/Loss)	13,502,025	244	125,830	-
Increase (Decrease) in Net Assets Before Depreciation & Gain/Loss	8,937,686	(244)	(80,374)	-
Depreciation and Amortization Expense	(2,811,822)	-	-	-
Net Gain (Loss) on Disposal of Assets	<u>(593,402)</u>	<u>-</u>	<u>-</u>	<u>-</u>
Increase (Decrease) in Net Assets	5,532,462	(244)	(80,374)	-
NET ASSETS, Beginning of Year	<u>80,955,291</u>	<u>(1,689)</u>	<u>97,729</u>	<u>-</u>
NET ASSETS, End of Year	<u>\$ 86,487,753</u>	<u>\$ (1,933)</u>	<u>\$ 17,355</u>	<u>\$ -</u>

See Independent Auditor's Report on Supplementary Information.

	2022	2021
	Total	Summarized Totals
\$	9,320,508	\$ 9,148,452
	1,137,670	1,211,652
	3,979,782	6,475,678
	322,476	274,445
	123,916	96,521
	425,338	577,654
	320,662	118,091
	1,645,448	1,601,008
	180,876	2,473,701
	1,136,543	4,958,595
	493,231	527,896
	(675,570)	399,132
	4,074,287	11,706,863
	<hr/> 22,485,167	<hr/> 39,569,688

373,412	232,941
3,702,669	3,780,845
6,560,300	7,575,885
<hr/> 10,636,381	<hr/> 11,589,671

2,514,651	2,469,685
49,356	50,790
427,711	410,380
<hr/> 2,991,718	<hr/> 2,930,855

13,628,099 14,520,526

8,857,068	25,049,162
(2,811,822)	(2,899,102)
<hr/> (593,402)	<hr/> (52,745)

5,451,844 22,097,315

81,051,331	58,954,016
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\$ 86,503,175 \$ 81,051,331