Report of TEXAS STATE AQUARIUM ASSOCIATION

DECEMBER 31, 2012 AND 2011



LOVVORN & KIESCHNICK, LLP



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Independent Auditor's Report

To the Board of Trustees Texas State Aquarium Association Corpus Christi, Texas

Members of the Board:

We have audited the accompanying statements of financial position of the Texas State Aquarium Association (a nonprofit organization), which comprise the statements of financial position as of December 31, 2012 and 2011, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statement that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatements.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness

of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Texas State Aquarium Association, as of December 31, 2012 and 2011, and the changes in its net assets and its cash flows for the years then ended, in accordance with accounting principles generally accepted in the United States of America.

Lovvorn & Kieschnick, LLP

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August 29, 2013

TEXAS STATE AQUARIUM ASSOCIATION STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2012 AND 2011

| | 2012 | 2011 |
|---|--------------|--------------|
| ASSETS | | |
| Current Assets: | | |
| Cash and Cash Equivalents (Note 1) | \$2,365,884 | \$2,779,318 |
| Cash and Cash Equivalents-Temporarily Restricted (Note 1) Investments (Note 1): | 4,554,675 | 800,572 |
| Unrestricted | 1,700,765 | 1,414,612 |
| Trade and Other Receivables | 86,675 | 192,694 |
| Inventories (Note 1) | 59,221 | 54,349 |
| Prepaid Assets | 134,466 | 138,714 |
| Total Current Assets | 8,901,686 | 5,380,259 |
| Pledges Receivable, restricted to purchase of | | |
| property and equipment, net (Note 1) | 1,100,440 | 294,361 |
| Endowment Assets (Note 1): | | |
| Cash and Cash Equivalents | 264,670 | 514,011 |
| Investments | 2,025,986 | 1,451,731 |
| Total Endowment Assets | 2,290,656 | 1,965,742 |
| | | |
| Property and Equipment (Note 5) | 52,233,243 | 51,499,068 |
| Less: Accumulated Depreciation | (34,578,805) | (33,132,066) |
| Total Property and Equipment, Net | 17,654,438 | 18,367,002 |
| Other Assets | 18,596 | 24,162 |
| TOTAL ASSETS | \$29,965,816 | \$26,031,526 |
| LIABILITIES AND NET ASSETS | | |
| Current Liabilities: | | |
| Accounts Payable | \$185,281 | \$221,818 |
| Accrued Expenses | 405,495 | 271,026 |
| Deferred Income | 38,128 | 72,159 |
| Notes Payable (Note 6) | 300,831 | 276,708 |
| Total Current Liabilities | 929,735 | 841,711 |
| Long-term Debt: | | |
| Notes Payable (Note 6) | 975,954 | 1,276,785 |
| Total Liabilities | 1,905,689 | 2,118,496 |
| Net Assets: | | |
| Unrestricted | 18,600,076 | 18,148,447 |
| Temporarily Restricted (Note 3) | 7,893,851 | 4,198,533 |
| Permanently Restricted (Note 3) | 1,566,200 | 1,566,050 |
| Total Net Assets | 28,060,127 | 23,913,030 |
| TOTAL LIABILITIES AND NET ASSETS | \$29,965,816 | \$26,031,526 |

The accompanying notes are an integral part of these financial statements.

TEXAS STATE AQUARIUM ASSOCIATION STATEMENT OF ACTIVITIES FOR THE YEARS ENDED DECEMBER 31, 2012 AND 2011

| U J | . 2 |
|------|-----|
| | |

| | | Temporarily | Permanently | |
|--|--------------|-------------|-------------|--------------|
| | Unrestricted | Restricted | Restricted | Totals |
| SUPPORT AND REVENUE: | | | | |
| Admissions | \$5,120,368 | \$ - | \$ - | \$5,120,368 |
| | | Φ = | Ф - | |
| Gift Shop Sales | 583,686 | - | - | 583,686 |
| Donations and Grants | - | - | - | - |
| Special Event Revenue 379, | 105 | | | |
| Less: Costs of direct benefits to donors (205, | | ~ | - | 173,363 |
| Programs (2007) | 682,171 | _ | _ | 682,171 |
| | | _ | _ | |
| Parking | 470,089 | - | - | 470,089 |
| Education Programs | 1,072,080 | - | - | 1,072,080 |
| Memberships | 818,966 | - | - | 818,966 |
| Concession | 1,323,586 | - | - | 1,323,586 |
| Other | 323,288 | _ | _ | 323,288 |
| Investment Income | 16,391 | 72,652 | _ | 89,043 |
| · · · · · · · · · · · · · · · · · · · | 909 | • | - | - |
| Net Unrealized Gain/(Loss) in Investments | 909 | 202,302 | - | 203,211 |
| Restricted Donations: | | | | |
| Education | - | 426,876 | 150 | 427,026 |
| Other | _ | 4,075,996 | - | 4,075,996 |
| Net Assets Released from Restrictions (Note 4 |) 1,082,508 | (1,082,508) | _ | |
| Total Support and Revenue | 11,667,405 | 3,695,318 | 150 | 15,362,873 |
| Total Support and Revenue | 11,007,403 | 3,073,316 | | 13,302,673 |
| | | | | |
| EXPENSES: | | | | |
| Program Services: | | | | |
| Education | 1,253,940 | _ | - | 1,253,940 |
| Curatorial | 1,768,823 | _ | - | 1,768,823 |
| Other Program Services | 4,074,493 | | | 4,074,493 |
| | | | | |
| Total Program Services | 7,097,256 | | | 7,097,256 |
| | | | | |
| Supporting Services: | | | | |
| Management and General | 1,247,279 | _ | - | 1,247,279 |
| Fundraising | 418,367 | - | _ | 418,367 |
| | | | | , |
| Total Supporting Services | 1,665,646 | | | 1,665,646 |
| Total Supporting Services | 1,005,040 | | | 1,005,040 |
| 0 4 50 1 | | | | |
| Cost of Sales: | | | | |
| Gift Shop and Concessions | 399,893 | | | 399,893 |
| | | | | |
| Total Operating Expenses (before | | | | |
| Depreciation/Amortization) | 9,162,795 | _ | _ | 9,162,795 |
| D opioonation i miorialiani, | | | | ,10-,170 |
| Increase (Decrease) in Net Assets before | | | | |
| | 0.504.610 | 2 (05 210 | 1.50 | C 000 070 |
| Depreciation/Amortization | 2,504,610 | 3,695,318 | 150 | 6,200,078 |
| Depreciation and Amortization Expense (Note | | - | - | (2,048,198) |
| Loss on Disposal of Assets | (4,783) | - | - | (4,783) |
| Increase (Decrease) in Net Assets | 451,629 | 3,695,318 | 150 | 4,147,097 |
| | | | | |
| NET ASSETS, beginning of year as restated | \$18 148 447 | \$4.108.532 | \$1.566.050 | \$23 013 030 |
| TALT ASSETS, beginning of year as restated | \$18,148,447 | \$4,198,533 | \$1,566,050 | \$23,913,030 |
| | | | | |
| NET ASSETS, end of year | \$18,600,076 | \$7,893,851 | \$1,566,200 | \$28,060,127 |
| TILL ASSETS, CHU OL YEAR | #10,000,070 | Ψ1,073,031 | Ψ1,500,200 | Ψ20,000,12/ |
| | | | | |

The accompanying notes are an integral part of these financial statements.

| | Z0 | | |
|------------------------------|-------------|-------------------|--|
| TT 4 1 1 | Temporarily | Permanently | T-4-1- |
| Unrestricted | Restricted | Restricted | Totals |
| | | | * * * * * * * * * * * * * * * * * * * |
| \$4,851,508 | \$ - | \$ - | \$4,851,508 |
| 1,059,355 | - | - | 1,059,355 |
| 662,809 | - | - | 662,809 |
| 127,077 | _ | | 127,077 |
| 605,968 | _ | _ | 605,968 |
| 425,097 | _ | _ | 425,097 |
| 768,337 | _ | _ | 768,337 |
| 759,895 | _ | _ | 759,895 |
| 1,024,691 | - | | 1,024,691 |
| | - | - | |
| 312,050 | 50.560 | - | 312,050 |
| 27,590 | 59,562 | - | 87,152 |
| 1,128 | (61,532) | - | (60,404) |
| _ | 342,183 | 100 | 342,283 |
| _ | 95,152 | _ | 95,152 |
| 696,791 | (696,791) | _ | - |
| 11,322,296 | (261,426) | 100 | 11,060,970 |
| 11,322,270 | (201,420) | | 11,000,770 |
| | | | |
| 992,309 | - | - | 666,791 |
| 1,404,953 | _ | - | 1,248,738 |
| 4,297,733 | _ | _ | 4,115,340 |
| 6,694,995 | - | | 6,030,869 |
| | | | |
| | | | 1 0 (= 0 = 0 |
| 1,067,978 | - | - | 1,067,978 |
| 517,503 | - | - | 517,503 |
| 1,585,481 | | | 1,414,626 |
| | | | |
| 619,494 | | | 619,494 |
| | | | |
| 8,899,970 | | _ | 8,064,989 |
| 0,079,770 | | | 3,004,767 |
| | | 4.6.0 | |
| 2,422,326 | (261,426) | 100 | 2,161,000 |
| (2,004,172) | - | - | (2,004,172) |
| (1,181) | | | (1,181) |
| 416,973 | (261,426) | 100 | 155,647 |
| 17721 474 | 4 450 050 | 1,565,950 | 23,757,383 |
| 17,731,474 | 4,459,959 | 1,505,550 | |
| 010 1 <i>4</i> 0 <i>44</i> 7 | Ø4 100 533 | 01 <i>566</i> 050 | £32.012.020 |
| \$18,148,447 | \$4,198,533 | \$1,566,050 | \$23,913,030 |

TEXAS STATE AQUARIUM ASSOCIATION STATEMENT OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2012 AND 2011

| | 2012 | 2011 |
|---|-------------|-------------|
| CASH FLOWS FROM OPERATING ACTIVITIES: | | |
| Increase (Decrease) in Net Assets | \$4,147,097 | \$159,647 |
| Adjustments to Reconcile Decrease in Net Assets | | |
| to Net Cash Provided by Operating Activities | | |
| Contributions Restricted for Endowment | (150) | (100) |
| Investment Income Resricted For Endowment | (71,363) | (58,171) |
| Noncash Contribution Revenue - Donated Services | (79,790) | (87,460) |
| Noncash Contribution of Property and Equipment | (125,039) | - |
| Depreciation/Amortization | 2,048,198 | 2,004,172 |
| Net Unrealized (Gain)/Loss on Investments | (203,211) | 60,404 |
| Loss on Disposal of Assets | 4,783 | 1,181 |
| (Increase) Decrease in Operating Assets | | |
| Pledge and Other Receivables, net | (700,060) | (367,985) |
| Other Current Assets | (624) | 201,424 |
| Increase (Decrease) in Operating Liabilities | | |
| Accounts Payable and Accrued Expenses | 97,932 | (146,328) |
| Deferred Income | (34,031) | 10,837 |
| Net Cash Provided by Operating Activities | 5,083,742 | 1,777,621 |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | |
| Transfer to Endowment Assets | (74,574) | (65,576) |
| Proceeds from Sale of Investments | 1,697,763 | 1,890,988 |
| Purchase of Investments | (1,753,889) | (1,728,935) |
| Capital Expenditures | (1,735,665) | (1,512,012) |
| Capital Expellutures | (1,555,005) | (1,512,012) |
| | (1,466,365) | (1,415,535) |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | 880 |
| | | |
| Repayments of Debt | (276,708) | (277,281) |
| NET DIGDE AGE (DEGDE AGE) DI GAGIN AND | | |
| NET INCREASE (DECREASE) IN CASH AND | 3,340,669 | 94 905 |
| CASH EQUIVALENTS | 3,340,009 | 84,805 |
| Cash and Cash Equivalents, beginning of year | 3,579,890 | 3,495,085 |
| Cash and Cash Equivalents, end of year | \$6,920,559 | \$3,579,890 |
| Supplemental Data: | | |
| Interest paid | \$70,557 | \$84,397 |
| Noncash Investing Activities: | | |
| | \$125,039 | e. |
| Contribution of Property and Equipment | \$143,U39 | \$ - |
| | | |

The accompanying notes are an integral part of these financial statements.

NOTE 1 - NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Activities

The Texas State Aquarium Association (the Aquarium) operates an aquarium facility located in Corpus Christi, Texas. The Aquarium is organized as a non-profit Texas corporation and qualifies as a tax exempt organization under Code Section 501(c)(3) of the Internal Revenue Service Code. In addition to live marine exhibits, the Aquarium provides educational programs concerning marine habitats of the Texas Gulf Coast area. The Aquarium's primary revenues include admission fees, retail sales, and program fees. Other revenue sources include grants, gifts, and parking fees.

Basis of Accounting

The financial statements are prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Under the accrual basis of accounting, revenues are recorded as earned and expenses are recorded at the time liabilities are incurred.

Basis of Presentation

The Aquarium reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, which represents the expendable resources that are available for operations at management's discretion; temporarily restricted net assets, which represents resources restricted by donors as to purpose or by the passage of time; and permanently restricted net assets, which represents resources whose use by the Aquarium is limited by donor-imposed stipulations that neither expire by passage of time nor can be fulfilled or otherwise removed by actions of the Aquarium.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Federal Income Taxes

The Aquarium is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. However, income from certain activities not directly related to the Aquarium's tax-exempt purpose is subject to taxation as unrelated business income. In addition, the Aquarium qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization other than a private foundation under Section 509(a)(2).

Cash and Cash Equivalents

Cash and cash equivalents include all monies in banks and highly liquid investments with maturity dates of less than three months.

NOTE 1 - NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

The Aquarium maintains its operating cash in four financial institutions. At December 31, 2012 the cash in bank balances exceeded the FDIC by \$102,997. At December 31, 2011, the cash in bank balances exceeded the FDIC by \$2,564,342. No losses were incurred during 2012 or 2011.

Investments

Investments are carried at fair value, which is based on quoted market prices at December 31.

| | 2012 | 2011 |
|---------------------------------------|-----------|-----------|
| Unrestricted | | |
| Cash / Money Accounts | 621,780 | 320,867 |
| Certificates of Deposit / Equivalents | 1,078,985 | 1,093,745 |
| | 1,700,765 | 1,414,612 |
| Endowment Assets | | |
| Cash / Money Accounts | 264,670 | 301,070 |
| Certificates of Deposit / Equivalents | _ | 212,941 |
| Stock Equities | 497,893 | 420,894 |
| Stock Funds | 1,276,787 | 843,312 |
| Bond Funds | 251,306 | 187,525 |
| Total | 2,290,656 | 1,965,742 |
| Bond Funds | 251,306 | 187,525 |

Contributions

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions. All donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statement of Activities as net assets released from restrictions.

Promises to Give

The Aquarium receives pledges, or promises to give, for contributions extending over several years. Contributions are recognized when the donor makes a promise to give to the Aquarium that is, in substance, unconditional. Donor-restricted promises to give are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and shown as net assets released from restrictions. The Aquarium uses the allowance method to determine uncollectible, unconditional pledges receivable. The allowance is based on prior years' experience and management's analysis of specific pledges made. Conditional promises to give are

NOTE 1 - NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

recognized only when the condition on which they depend are substantially met and the promises become unconditional.

Unconditional promises to give as of December 31, 2012 and 2011 are due as follows:

| | 2012 | 2011 |
|---|-----------|----------|
| Pledges receivable | 1,248,633 | 308,390 |
| Less: Allowance for Uncollectible Promises Receivable | (23,920) | (14,029) |
| Unamortized discount | (124,273) | - |
| | | |
| Total Unconditional Promises to Give, Net | 1,100,440 | 294,361 |
| | | |
| Amounts due in: | | |
| Less than one year | 411,295 | 294,361 |
| One to four years, net of discount | 689,145 | |
| | | |
| Total Unconditional Promises to Give, Net | 1,100,440 | 294,361 |
| | | |

Unconditional promises to give receivable due in more than one year are discounted at six percent.

| Use of Facilities Promises to Give: | Less than One Year | One to Five Years | More than Five Years |
|---|-----------------------|----------------------|----------------------|
| Use of Facilities (classified as land and building) | 425,595 | 1,702,381 | 1,134,921 |

Contributed Services

The Aquarium received an estimated 22,996 hours of donated services during the year ended December 31, 2012 and 20,496 hours during the year ended December 31, 2011. A significant amount of those donated services are not reflected in the financial statements because they do not meet the criteria for recognition of such volunteer efforts under SFAS No. 116. Volunteer services of a specialized nature are valued at estimated market values and are recorded at the time of contribution. Other contributions of services or materials are recorded at estimated market value at the time of contribution. For the years ended December 31, 2012 and 2011, the Aquarium recognized \$79,790 and \$87,460 respectively, for donated services. The amounts are included in unrestricted support and expense.

Inventories

Inventories consist of gift shop and concession items and are stated at the lower of cost or market determined by the first-in, first-out method.

NOTE 1 - NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Membership Fees

The Aquarium sells annual memberships entitling the purchaser to unlimited admission during the year, as well as discounts on gifts and special events. Fees for memberships are recognized as revenue in the period to which they relate.

Property and Equipment

Property and equipment are recorded at cost as of the date of acquisition, except for certain donated items. Donations of property and equipment are recorded as support at their estimated fair value. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted support. The Aquarium reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. At that time, the Aquarium reclassifies temporarily restricted net assets to unrestricted net assets. Property and equipment are depreciated using the straight-line method.

Reclassification

Certain reclassifications have been made to the December 31, 2011 financial statements to conform with the December 31, 2012 financial statement presentation.

NOTE 2 - FUNCTIONAL ALLOCATION OF EXPENSES

The costs of providing various programs and supporting services have been summarized on a functional basis. Accordingly, certain costs have been allocated among the program and supporting services benefited.

NOTE 3 - RESTRICTED NET ASSETS

Temporarily restricted net assets are available for the following purposes:

| | 2012 | 2011 |
|---|-----------|-----------|
| To provide educational activities | 263,062 | 140,815 |
| To support the Texas State Aquarium Library | 3,109 | 3,114 |
| Gloria Hicks Endowment (Interest) | 9,197 | 9,182 |
| Texas State Aquarium Endowment (Appreciation) | 477,620 | 227,445 |
| To provide for curatorial program services | 3,877,966 | 129,485 |
| Use of Land and Building | 3,262,897 | 3,688,492 |
| | | |
| Total | 7,893,851 | 4,198,533 |

NOTE 3 - RESTRICTED NET ASSETS (continued)

Aquarium's Endowment

The Aquarium's endowment consists of individual funds established for a variety of purposes. Its endowment includes both donor-restricted funds and funds designated by the Board of Trustees to function as endowments. As required by generally accepted accounting principles, net assets associated with endowment funds, including any funds designated by the Board of Trustees to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

The Board of Trustees of the Aquarium has interpreted the Texas Prudent Management of Institutional Funds Act (TPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Aquarium classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Aquarium in a manner consistent with the standard of prudence prescribed by TPMIFA. In accordance with TPMIFA, the Aquarium considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: (1) the duration and preservation of the various funds, (2) the purposes of the donor-restricted endowment funds, (3) general economic conditions, (4) the possible effect of inflation and deflation, (5) the expected total return from income and the appreciation of investments, (6) other resources of the Aquarium, and (7) the Aquarium's investment policies.

Investment Return Objectives, Risk Parameters and Strategies. The Aquarium has adopted investment policies, approved by the Board of Trustees, for endowment assets that can be used to provide a predictable stream of funding to programs supported by its endowment funds while also maintaining the purchasing power of those endowment assets over the long-term. Accordingly, the investment process seeks to achieve an after-cost total real rate of return, including investment income as well as capital appreciation, which exceeds an annual distribution with acceptable levels of risk. Endowment assets are invested in a well diversified asset mix, which includes equity and debt securities, that is intended to result in a consistent inflation-protected rate of return that has sufficient liquidity to make an annual distribution, while growing the funds if possible. Therefore, the Aquarium expects its endowment assets, over time, to produce an average rate of return. Actual returns in any given year may vary. Investment risk is measured in terms of the total endowment fund; investment assets and allocation between asset classes and strategies are managed to not expose the fund to unacceptable levels of risk.

Spending Policy. The nature of the endowment fund is that the corpus is to remain invested in perpetuity, and managed by the TSA Investment Committee, under the governance of the TSA Executive Committee. Based on the desire to increase the size of the endowment, every effort will be made to reinvest earned income until such time as the Trustees feel the endowment has reached a certain minimum level. Capital appreciation, or gain in the fund will remain as part of the fund corpus.

On an annual basis, the TSA staff and Executive Committee evaluates current needs and cash flow projections, and may make recommendations in terms of dispersal of earnings. A decision to utilize the annual earned income may be made by a majority vote of the Executive Committee. Any decision to use any of the fund in addition to a given years earned income needs the approval of the majority of the Trustee.

NOTE 3 - RESTRICTED NET ASSETS (continued)

Endowment Net Asset Composition by Type of Fund as of December 31, 2012 is as follows:

| | Unrestricted | Temporarily Restricted | Permanently Restricted | Total Net Endowment Assets |
|-----------------------------------|--------------|---------------------------|---------------------------|----------------------------|
| Donor-restricted endowment funds: | | | | |
| TSA Endowment Fund | - | 477,620 | 1,500,000 | 1,983,443 |
| Gloria Hicks Endowment Fund | - | 9,197 | 66,200 | 75,397 |
| Board-designated Endowment Funds | 237,639 | | | 237,639 |
| Total Funds | 237,639 | 486,817 | 1,566,200 | 2,290,656 |

Changes in endowment net assets as of December 31, 2012 are as follows:

| | Unrestricted | Temporarily Restricted | Permanently Restricted | Total Net Endowment Assets |
|--------------------------------------|--------------|------------------------|---------------------------|----------------------------|
| Endowment net assets, beginning of | | | | |
| year | 163,065 | 236,627 | 1,566,050 | 1,965,742 |
| Contributions | 74,574 | - | 150 | 74,724 |
| Investment income | - | 71,363 | _ | 71,363 |
| Investment expense | - | (23,425) | - | (23,425) |
| Net appreciation (depreciation) | - | 202,302 | - | 202,302 |
| Amounts appropriated for expenditure | - | (50) | | (50) |
| Endowment net assets, end of year | 237,639 | 486,817 | 1,566,200 | 2,290,656 |

During 2012, the Board of Trustees approved the allocation of 20% of unrestricted donations to an Endowment Fund. The endowment allocation for 2012 was \$74,574 and is reported as a Board-designated endowment fund.

Endowment Net Asset Composition by Type of Fund as of December 31, 2011 is as follows:

| | Unrestricted | Temporarily Restricted | Permanently Restricted | Total Net Endowment Assets |
|-----------------------------------|--------------|------------------------|---------------------------|----------------------------|
| Donor-restricted endowment funds: | | | | |
| TSA Endowment Fund | - | 227,445 | 1,500,000 | 1,727,445 |
| Gloria Hicks Endowment Fund | - | 9,182 | 66,050 | 75,232 |
| Board- designated Endowment Funds | 163,065 | - | | 163,065 |
| Total Funds | 163,065 | 236,627 | 1,566,050 | 1,965,742 |

NOTE 3 - RESTRICTED NET ASSETS (continued)

Changes in endowment net assets as of December 31, 2011 are as follows:

| | Unrestricted | Temporarily Restricted | Permanently Restricted | Total Net Endowment Assets |
|--------------------------------------|--------------|------------------------|---------------------------|----------------------------|
| Endowment net assets, beginning of | | | | |
| year | 97,489 | 255,932 | 1,565,950 | 1,919,371 |
| Contributions | 65,576 | - | 100 | 65,676 |
| Investment income | - | 58,171 | - | 58,171 |
| Investment expense | - | (18,376) | - | (18,376) |
| Net appreciation (depreciation) | - | (59,050) | - | (59,050) |
| Amounts appropriated for expenditure | | (50) | | (50) |
| Endowment net assets, end of year | 163,065 | 236,627 | 1,566,050 | 1,965,742 |

During 2011, the Board of Trustees approved the allocation of 20% of unrestricted donations to an Endowment Fund. The endowment allocation for 2011 was \$65,576 and is reported as a Board-designated endowment fund.

<u>Funds with Deficiencies</u> From time to time, the fair value of assets associated with donor-restricted endowment funds may fall below the level that the donor or TPMIFA requires the Aquarium to retain as a fund of perpetual duration. Deficiencies of this nature are reported in unrestricted net assets. Deficiencies result from unfavorable market fluctuations. There were no deficiencies at December 31, 2012 or 2011.

NOTE 4 - NET ASSETS RELEASED FROM RESTRICTIONS

Net assets were released from donor restrictions by incurring expenses, satisfying the restricted purposes by donors as follows:

| | 2012 | 2011 |
|---|-----------|---------|
| Educational Activities | 346,942 | 229,035 |
| Texas State Aquarium Library | 5 | 223 |
| For Curatorial Program Services | 286,491 | 23,482 |
| Gloria Hicks Endowment | 50 | 50 |
| Texas State Aquarium Endowment (Investment Expense) | 23,425 | 18,406 |
| Use of Land and Building | 425,595 | 425,595 |
| | | |
| Total | 1,082,508 | 696,791 |

NOTE 5 - PROPERTY AND EQUIPMENT

Presentation of Building

The Aquarium constructed its primary operating facility for approximately \$24.2 million. The City of Corpus Christi, Texas (the City) provided approximately \$11 million of support to the Aquarium in exchange for title to the building. In addition, the City purchased land valued at approximately \$2 million from third parties for the benefit of the Aquarium. The City will

NOTE 5 - PROPERTY AND EQUIPMENT (continued)

provide the facility to the Aquarium at no cost for a period of thirty years. The Aquarium is responsible for all expenses relating to operating, maintaining, and insuring the building. The Aquarium characterizes the \$13 million in support provided by the City as an unconditional promise to give the use of long-lived assets. The contribution made by the City is reported in the financial statements as land and building and amortized over thirty years with the net value treated as a temporarily restricted asset. The remaining value of the building is carried at original cost and is being depreciated over a thirty-year life.

Presentation of Certain Other Assets

On March 1, 1996, the City issued \$4,400,000 in Combination Tax and Texas State Aquarium Revenue Certificates of Obligation. In exchange for proceeds from the issue, the City assumed title to a portion of land, the Mobile Aquarium, the Sea Lab property, and the Turtle Exhibit. The Aquarium leased these items from the City and agreed to repay the bond amounts issued by the City, to continue to operate the exhibits and maintain the property.

The Aquarium characterizes the full amount of the bonds issued as a note payable to the City. The exchanged assets remain on the Aquarium's books as capital lease assets.

Presentation of Parking Facility

The Aquarium and City agreed to make improvements to land adjoining the Aquarium to provide parking for visitors. The Aquarium agreed to repay bonds issued by the City for improvements and entered into a 5-year lease agreement to operate the parking facilities. The lease provides for annual payments of principal and interest plus fifty percent of the revenues exceeding \$400,000. The Aquarium characterized the parking lot improvements as a note payable to the City. The parking lot improvements are carried on the Aquarium's books at original cost.

The following is a summary of property and equipment as of December 31, 2012 and 2011:

| | 2012 | 2011 |
|--|------------|------------|
| Land | 3,368,241 | 3,368,241 |
| Building | 38,371,220 | 38,326,365 |
| Parking Facility | 1,521,247 | 1,521,247 |
| Furniture and Equipment | 925,532 | 995,247 |
| Machinery and Tanks | 1,665,576 | 1,743,386 |
| Exhibits | 6,084,161 | 5,294,044 |
| Animals | 112,722 | 112,722 |
| Construction in Progress | 46,726 | - |
| Other | 137,816 | 137,816 |
| Total | 52,233,241 | 51,499,068 |
| Less Accumulated Depreciation/Amortization | 34,578,805 | 33,132,066 |
| Total | 17,654,436 | 18,367,002 |
| | | |

NOTE 5 - PROPERTY AND EQUIPMENT (continued)

Depreciation/Amortization expense is computed on a straight-line basis over the estimated useful lives or lease term of the assets and amount to \$2,048,198 and \$2,004,172 respectively, for 2012 and 2011. Useful lives/lease terms are as follows:

| Land (Amortization) | 30 years |
|-------------------------|-------------|
| Buildings | 20-30 years |
| Parking Facility | 19 years |
| Furniture and Equipment | 10 years |
| Office Equipment | 5 years |
| Machinery and Tanks | 10-20 years |
| Exhibits | 10 years |
| Animal and Other | 5 years |

NOTE 6 - NOTES PAYABLE AND LONG - TERM DEBT

A summary of notes payable and long-term debt as of December 31, 2012 and 2011 follows:

| Description: | 2012 | 2011 |
|---|-----------|-----------|
| Note payable to City of Corpus Christi; due in 2016; interest and principal payable semi-annually; interest accrues at rates ranging from 4.46 to 5.5 percent | 1,276,785 | 1,553,493 |
| Current portion | 300,831 | 276,708 |
| Long-term portion | 975,954 | 1,276,785 |

Total projected principal payments are as follows:

| Year | Amount |
|-------|-----------|
| 2013 | 300,831 |
| 2014 | 300,574 |
| 2015 | 325,380 |
| 2016 | 350,000 |
| Total | 1,276,785 |

NOTE 7 - RETIREMENT PLAN

The Aquarium sponsors a Section 403(b) salary reduction retirement plan that covers all full-time employees employed on a regular basis and certain regular part-time employees. For those eligible employees who elect to contribute to the plan, the Aquarium will match 100% of the employee's contribution, up to a maximum of 5% of base earnings. Employees may contribute up to \$17,000 per year (\$22,500 per year if employee is age 50 or over).

NOTE 7 - RETIREMENT PLAN (continued)

The vesting plan provides for 100% vesting after one year of regular full-time or eligible regular part-time employment. The vesting schedule applies <u>only</u> to the matching funds contributed by the Aquarium, and not to the employees' contributions. Contributions by the Aquarium to the plan amounted to \$114,657 and \$89,993 for 2012 and 2011, respectively.

NOTE 8 - LINE OF CREDIT

The Aquarium maintains a \$500,000 line-of-credit arrangement with a bank to provide for additional working capital requirements. Amounts borrowed on the line bear interest equal to the American Bank, N.A. Base Rate less 0.5%. At December 31, 2012 and 2011 no funds were drawn on the line-of-credit.

NOTE 9 - FAIR VALUE MEASUREMENTS

The Aquarium's assets and liabilities reported at fair value are valued using a hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy defines three levels of inputs, giving the highest priority to unadjusted quoted prices in active markets for identical assets and liabilities and the lowest priority to unobservable inputs.

The Aquarium uses the following hierarchical disclosure framework:

- Level 1 Measurement based upon quoted prices for identical assets in an active market as of the reporting date.
- Level 2 Measurement based upon marketplace inputs other than Level 1 that are observable, either directly or indirectly, such as quoted prices in active markets for similar assets or liabilities, quoted prices for identical or similar assets or liabilities in inactive markets, or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.
- Level 3 Measurement based on the Aquarium's assumptions about a hypothetical marketplace because observable market inputs are not available as of the reporting date.

The Aquarium uses appropriate valuation techniques based on the available inputs to measure the fair values of its assets and liabilities. When available, the Aquarium measures fair value using Level 1 inputs because they generally provide the most reliable evidence of fair value. Level 3 inputs have the lowest priority.

NOTE 9 - FAIR VALUE MEASUREMENTS (continued)

The following tables set forth by level within the fair value hierarchy, the Aquarium's assets measured at fair value on a recurring basis as of December 31, 2012 and 2011:

| | | 2012 | | |
|------------------------------------|-----------|----------|---------|-----------|
| INVESTMENTS | Level 1 | Level 2 | Level 3 | Total |
| Unrestricted Investments: | | | | |
| Cash / Money Accounts | 621,780 | - | - | 621,780 |
| Certificates of Deposit/Equivalent | 1,078,985 | - | | 1,078,985 |
| Total Investments | 1,700,765 | | | 1,700,765 |
| | | | | |
| Endowment Investments: | 0.64.670 | | | 064670 |
| Cash / Money Accounts | 264,670 | - | - | 264,670 |
| Certificates of Deposit/Equivalent | 407.003 | - | - | 407.802 |
| Stock Equities | 497,893 | - | - | 497,893 |
| Stock Funds | 1,276,787 | - | - | 1,276,787 |
| Bond Funds | 251,306 | - | ** | 251,306 |
| Total Investments | 2,290,656 | <u> </u> | | 2,290,656 |
| | | 2011 | | |
| INVESTMENTS | Level 1 | Level 2 | Level 3 | Total |
| Unrestricted Investments: | | | | |
| Cash / Money Accounts | 320,867 | - | - | 320,867 |
| Certificates of Deposit/Equivalent | 1,093,745 | - | _ | 1,093,745 |
| Total Investments | 1,414,612 | - | | 1,414,612 |
| Endowment Investments: | | | | |
| Cash / Money Accounts | 301,070 | - | - | 301,070 |
| Certificates of Deposit/Equivalent | 212,941 | _ | - | 212,941 |
| Stock Equities | 420,894 | - | - | 420,894 |
| Stock Funds | 843,312 | - | _ | 843,312 |
| Bond Funds | 187,525 | - | - | 187,525 |
| Total Investments | 1,965,742 | _ | _ | 1,965,742 |

NOTE 10 - RESTATEMENT OF NET ASSETS

During 2012, management determined that the 2011 pledge receivables had been overstated by \$4,000 and temporarily restricted net assets of \$42,314 were misclassified as unrestricted. Restatements follow:

| | Net Assets | | | |
|--------------------------------|--------------|------------------------|---------------------------|------------|
| | Unrestricted | Temporarily Restricted | Permanently Restricted | Total |
| 2011 Ending Net Assets, as | | | | |
| Previously Reported | 18,194,761 | 4,156,219 | 1,566,050 | 23,917,030 |
| Pledge Receivable Restatement | (4,000) | - | - | (4,000) |
| Reclassification of Net Assets | (42,314) | 42,314 | - | - |
| Total Funds | 18,148,447 | 4,198,533 | 1,566,050 | 23,913,030 |

NOTE 11 - SUBSEQUENT EVENTS

Management has evaluated subsequent events through August 29, 2013, the date which the financial statements were available to be issued.